

# Working Programme

## THE FIRST EUROPEAN REAL ESTATE SUMMIT

### THURSDAY 19 SEPTEMBER

#### OPENING SESSION

#### Launch of Land for Development Programme

##### Welcomes

- Aldo De Marco, *President Tecnoborsa*
- Andrea Mondello, *President Chamber of Commerce of Rome*
- Francesco Saponaro, *Local Authority Productive Activities, Region of Lazio*

##### Chairman:

Gianluca Sambucini, *Secretary of UNECE/REAG*

- Brigita Schmögnorová, *Under-Secretary-General United Nations and Executive Secretary UNECE*
- Robert Hall, *Chairman UNECE/REAG*
- Geoffrey Hamilton, *Regional Advisor UNECE*

#### PLENARY SESSION I

#### How International Organizations Work in the Region and Contribute to the Land for Development Programme

##### Chairman:

Giampiero Bambagioni, *Vice President Tecnoborsa*

- Lars-Erik Forsberg, *European Commission*
- Bob Buckley, *World Bank*
- Iliara Benucci, *EBRD*
- Renata Yanbkyh, *DFID*
- Paul Munro-Faure, *(FAO)*
- Jean Lange, *USAID*

#### PLENARY SESSION II

#### Benefits of a Functioning Real Estate Market

##### Chairman:

Dickson Brown, *President James Dickson Brown&Co.*

- Jan Brzeski, *Krakow Real Estate Institute (Poland)*
- David Smith, *Advisor Association for Protection of Landowners Rights (APLR)*
- Martin Levine, *Shorebank Advisory Services (Romania)*
- Azra Hadiahmetovic, *Ministry of Foreign Trade (Bosnia and Herzegovina)*

## Hadrian's Temple - Rome, 19-20 September 2002

### ***Benchmark Survey***

- Robert Hall, *Chairman UNECE/REAG*
- Brian Emmott, *UK Project Manager*

### ***Focus Meetings***

- A. Finance, Risk and Taxation
  - B. International Valuation Standards
  - C. Registration and Legal System
- (See attachment)*

### **PLENARY SESSION III**

#### **Chairman:**

Jonathan Harris, *CBE, RICS, Deputy Chairman UNECE/REAG*

### **Major Aspects of a Functioning Real Estate Market**

#### **The importance of Accurate and Reliable Valuation Systems:**

- Barry Gilbertson, *Partner Pricewaterhouse Coopers*

#### **Social Housing:**

- Chris Stratford, *Director DTZ Pieda Consulting*

#### **Building Development & Regulations:**

- Piero Panunzi, *President National Council for the Geometer*

#### **Markets and Integration:**

- Fabrizio Autieri, *General Secretary Chamber of Commerce of Rome*

### **CONCLUDING**

#### ***Discussion Session***

**FRIDAY 20 SEPTEMBER**

**Focus Meetings**

- A. Finance, Risk and Taxation
- B. International Valuation Standards
- C. Registration and Legal System  
(See attachment)

**Special Address by Hernando De Soto**

*Founder and President of the Institute of Liberty and Democracy, Perù, author of "The Mystery of Capital"*

**World View on Why and How Land Rights Must be Engaged if a Fully Functioning Market Economy is to be Achieved**

**Discussant:**

- Robert Hall, *Chairman UNECE/REAG*

**PLENARY SESSION IV**

**Conclusion and Continuation of the LFDP**

**Report on the workshops**

Participant Rapporteurs

**LFDP Project and future working groups**

- Geoffrey Hamilton, *Regional Advisor UNECE*
- Fabrizio Dell'Aria, *on behalf of the Minister of Productive Activities*

**Programme of Work for REAG 2002-2003**

- Robert Hall, *Chairman UNECE/REAG*

**Approval on the future programmes: opening floor**

All Summit participants

**CLOSING REMARKS**

- Aldo De Marco, *President Tecnoborsa*

**FINAL DISCUSSION between REAG, Transition Economies and Donors**

**Chairman:**

Geoffrey Hamilton, *Regional Advisor UNECE*

## ANNEXES

**Focus  
Meetings****A. Finance, Risk and Taxation**

**Chairman:** Helmut Breit, *Vice-president, Raiffeisen Zentralbank Österreich, RZO AG BANK, Austria*

- Debra Erb, *President, Mortgage Finance International, LLC, USA*
  - Aivar Tomson, *Kinnisvaraekspert Property and Taxation Mass Valuation, Estonia*
  - Lorenzo Tagliavanti, *President, Rome Property Exchange, Italy*
  - Paul Sacks, *President, Multinational Strategies Inc, USA*
  - Dickson Brown, *President, James Dickson Brown & Co. Inc., USA*
- Discussion Session, Summary and Conclusions*

**B. International Valuation Standards**

**Chairman:** Barry Gilbertson, *Partner Pricewaterhouse Coopers, Deputy President RICS, UK*

- Danny Wiley, *Chair, Appraisal Standards Board, The Appraisal Foundation, USA*
  - Duncan Preston, *Chair, RICS Valuation Faculty, UK*
  - Marianne Tissier, *Director, International Valuation Standards Committee, UK*
  - Thomas Motta, *President, Appraisal Institute, USA*
  - Peter Clark, *Property Valuer Ministry of Public Works, Canada*
  - Richard-Raymond Alasko, *Chairman, Board of Regents, Centre for Advanced Property Economics, USA*
  - Dave Wheelock, *Executive Director, International Association of Assessing Officers, USA*
  - Alexey Overchuck, *Deputy Chief, Federal Cadastre Service, Russian Federation*
  - Benito Virgilio, *President, GEO.VAL.Esperti, Italy*
- Discussion Session, Summary and Conclusions*

**C. Registration and Legal System**

**Chairman:** Dave Sharp, *Director, Land Registration Consultant, Registers of Scotland, Executive Agency, UK*

- Bengt Kjelseon, *Director of Planning, Swedish Land Registry, Chairman, UNECE Working Party on Land Administration, Sweden*
  - Peter Creuzer, *Surveyor Ministry of the Interior, Germany*
  - Rafael Arnaiz Ramos, *Land Registrar, Colegio des Registradores de la Propiedad y Mercantiles, Spain*
  - Jon Vilberg Gudjonsson, *Director of Registration and Development, Land Registry of Iceland*
  - Giles D'Souza, *Consultant, Infoterra Limited, UK*
  - Carl Calvert, *Calvert Consulting, UK*
  - Natalya Korchakova, *Director, Centre for Land Reform Policy, Ukraine*
  - Volodymir Zhmutsky, *Deputy Head of State Committee on Land Resources, Ukraine*
  - Antonio De Santis, *Ministry of Economy and Taxation, Territory Agency, Italy*
- Discussion Session, Summary and Conclusions*